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# Skanadario

Beautiful Water - Gallery Showroom  
by Goodman Supply

**Beautiful~Gallery~News**

November 2009

Decorative Plumbing, Elegant Hardware,  
Luxury Appliances, & More for the Home

Volume 2, Issue 5

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**Upcoming Events****"Holiday in the Showroom"**

Join us on Tuesday November 17 from 6 p.m. - 8 p.m. for "Holiday in the Showroom." We'll kick off the season with festive hors d'oeuvres prepared in our Miele ovens and provide holiday entertaining tips you can use at home. We'll give out some prizes. And, to get you in the holiday spirit, we'll launch our much anticipated annual holiday gift guide. We hope you can join us.

[Event Invitation](#)[RSVP Now!](#)**"Coffee Mornings at Skanadario"**

Tired of dropping \$4 at Starbucks every morning? Stop by Skanadario for a FREE cup of GREAT coffee made in our built-in Miele coffee maker. You are not required to buy the coffee maker, but it is highly recommended. (After you try the coffee, you will want to buy one!)

**Lunch & Learns****To Our Trade Professional Customers**

Our monthly lunch & learn for our trade professional customers continues. We provide lunch and have an opportunity for one of our manufacturers to inform us about new products, designs, technologies, certifications, and more.

If you would like to join us for the session, please call. We hope you can join us.

If you have ideas or suggestions for future lunch & learn topics, please let us know.

**Recent Events****Fall Lunch & Learns**

Our September session was with Laura Heibel of Milestone Distributors. Laura discussed new products from Viking including

**Welcome To Our News**

We're really excited about our upcoming Holiday in the Showroom party next week. We hope you can join us. We're trying to apply the "Holiday in the Park" theme to our showroom. We'll have festive food prepared in our Miele appliances; party planning and entertaining tips, and recipe ideas for your own upcoming holiday festivities, great prize, and the launch of our holiday gift guide.

We continue to expand our online efforts to stay connected with you, our customers. We are on YouTube! Check out our videos. Post comments and upload videos of your projects to our channel.

Finally, we have our updates on showroom events, new products and displays, and special promotions.

As we approach Thanksgiving, I'd like to say that I'm thankful for your business this year and grateful for your support.

As always, we value your feedback. Please share your thoughts, ideas, and suggestions for the newsletter, showroom, website, or Facebook page with us. I appreciate your previous suggestions and encouragement.

Thanks,  
Jeffrey

[jeffrey.goodman@skanadario.com](mailto:jeffrey.goodman@skanadario.com)  
972-668-4663

**What's so great about a steambath?**

The benefits of a steambath are numerous. Now it's possible and easy to enjoy those benefits that you may have previously only been able to enjoy at a spa or health club.

**Skanadario: Where Did the Name Come From?**

Skanadario (rhymes with Ontario, as in Lake Ontario) is the Iroquois Indian word for "Beautiful Water."

*Experience our showroom for your next project and make "Beautiful Water" for your home.*

**Come See Us**

See our complete decorative plumbing, elegant hardware, and luxury appliance displays.

Skanadario is located at:

9750 John W. Elliott Dr.  
Frisco, TX 75034  
(Main St. & Tollway)  
[Google Maps](#)

We're open

Mon-Fri 8am-6pm  
Sat 8am-1pm

P 972-668-4663  
F 972-668-1054

We're online!

W <http://www.skanadario.com>

FB <http://www.facebook.com/skanadario>

**We're In the News**

[Upcoming Events](#) - ON Magazine

[Redefined Floorplan](#) - DFW House & Home - Feature on remodeled bathroom that Skanadario provided plumbing fixtures for.

Previous Articles:

[Skanadario.com - News Page](#)

**We're on Facebook: Become a "Fan"**

The Skanadario Facebook Page has pictures, discussion boards, calendar events, and more. Check it out and become a "fan."

Become a "fan" and get 10% off of your next purchase (up to \$500 credit) by Dec. 31, 2009

[Skanadario on Facebook](#)

**Skanadario is on YouTube**

In order to provide another outlet to connect with our customers, we have created a "channel" on YouTube. Visit our site on YouTube to see

the new designer series, Asko, U-Line, Bertazzoni, Faber, and more.



Our October session was with Jo Benoy of BSH Home Appliances. Jo discussed Bosch, Thermador, and Gaggenau.

[SEE MORE PICTURES](#)

## What's New in the Showroom

In our ongoing effort to keep the showroom fresh with exciting new products, we have new displays.



Amerock Hardware



Steam can relieve stress, flush toxins from the body, relax muscles, soothe aches & pains, relieve nasal, sinus, & chest congestion, and cleanse deeply & moisturize skin.

Adding essential oils like eucalyptus or jasmine to the steam creates an aromatherapy experience with therapeutic benefits. Additional accessories like speakers and mood lighting further enhance the warming experience.

Not only can a steam shower do all these things, but it can save water. A steam shower uses 2.5 gallons of water every 1/2 hour versus a custom shower with body sprays which can use 225 gallons per 1/2 hour.

Skanadario recently installed a new Amerock steam unit in the showroom. With its new cool iPod-like Freedom controller, users can remotely operate and individually customize their steambath. Come check it out.



## Viking's New Designer

Viking is very excited to announce that it has launched an all-new Designer Series of products. The line has all the power and performance you'd expect from a Viking product, with a great new look and more moderate price tag.

The new product series is now in stock at our distributor. Call today for additional information and pricing.

videos of working product demonstrations from our showroom. We encourage you to post comments and upload your own videos of kitchen and bath projects we've done together and testimonials about Skanadario.

First up on the channel: the perfect cup of coffee made with our Miele built-in coffee maker.

Second, a full out demo of our Aquatic whirlpool and the JADO waterfall tub filler. (Makes you want to jump in)

[www.youtube.com/skanadarioshowroom](http://www.youtube.com/skanadarioshowroom)



## Rebates & Promotions

Many of our appliance lines are offering rebates and promotions.

Viking - Buy 6 major pieces for one job, get 8% off. Complimentary products like U-Line, Asko, Bertazzoni, and a few others included. Ranges count as 2 pieces.

Bertazzoni+Asko=Faber - Buy a Bertazzoni range and Asko dishwasher, get a Faber hood.

Thermador - One Two Free - Buy a range or oven and cooktop, get a dishwasher. Add a refrigerator, get a hood.

Asko - \$100-\$200 rebates on certain dishwashers and washing machines.

Bosch - \$100-\$200 rebate on certain refrigerators, dishwashers, and laundry sets.

Several cities have rebates available for certain water and energy saving products.

Plano - 10% rebate on Energy Star appliance purchases.

Allen - Rebates on low-flow HET and dual-flush toilets (e.g. American Standard). Rebates on water saving dishwashers and washing machines (e.g., Bosch, Asko, Miele).

*Limited time offers. See showroom for details.*

## Take Me Home! Display Specials

These plumbing and appliance displays are marked down for clearance to make room for new products. Give us a call to learn more.



Other new displays include

- American Standard shower trims and showerheads
- American Standard dual-flush toilet
- Neptune one-piece toilet
- Neptune vessel bowl
- Villeroy & Boch toilet
- Amerec steam unit (working)

See all of the showroom pictures!

[Skanadario.com - Showroom Tour Page](http://Skanadario.com - Showroom Tour Page)

We have everything from economy to luxury in plumbing, hardware, and appliance lines. We have something to meet your needs for every budget.

## Marketing Partnerships

### To Our Trade Professional Customers

If you would like product pictures, specifications, and pricing that you can use in your presentations to your clients, please let us know. We can work together. We're here to help.

## Customer/Project Profiles

### Jeffrey's Home Featured in Neighborhood Remodeled Homes Tour

Jeffrey's neighborhood recently completed a remodeled home tour so neighbors could see what homeowners have done to upgrade their homes. Jeffrey's bathroom was one of the featured stops on the tour.

Skanadario supplied the Porcher vessel bowls, Water Decor sensor faucets, Acryline airtub, California and ROHL faucets in the tub and shower, steambath, Am Std Champion one-piece toilet, Myson towel warmer, undertile heater, medicine cabinets, door and cabinet hardware.

The new series includes redesigned ovens, ranges, microwaves, dishwashers, and refrigerators. Carryovers from the previous Designer Series includes the cooktops and ventilation hoods.



## More Green Egg

[Last issue's article](#) on Steve Dubner and his Big Green Egg prompted more unsolicited commentary than anything we've ever written.

Many readers came up and told me they had a Big Green Egg, they knew someone that had one, or they wanted one. Everyone that I talked with loved the BGE.

I was right. It is a cult of passionate fans. You too can join. Call today to order yours. (HINT: it made the cover of our about to be released holiday gift guide.)

BTW, Steve's latest conquest on his Green Egg, a delicious apple pie.



Cole Verona Vanity in Aged Chestnut w/ Creme Marble Top, Linen Undermount Basin, and Matching Mirror (\$1380)



American Standard Retrospect Console (above) \$330. American Standard Ravenna Pedestal (below) \$155.



Full list of display specials on our [Skanadario Facebook](#) page.

## The Bottom Line - We're Here to Help

Skanadario's exquisite product selection ranges from international designer lines to local, Texas-based artisans and companies. More importantly, our showroom features outstanding



See more [remodel pictures](#).

service, extensive product knowledge, helpful working displays, attention to detail, and complete follow-through. Please let us know how we can help. We look forward to working with you on your next project.



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