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July 2009

Decorative Plumbing, Elegant Hardware,
Luxury Appliances, & More for the Home

Volume 2, Issue 4

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Upcoming Events**"MIELE Vacuum Demos"**

Join us on Saturday August 8, from 8 a.m. - 1 p.m. for demonstrations of the Miele vacuum cleaners, including the new, super powerful and very quiet S7, the most effective and durable vacuum cleaner on the market. Miele representatives will be on hand to answer questions.

"Fall Events Announced Soon"

Stay tuned for our fall event schedule.

Lunch & Learns**To Our Trade Professional Customers**

Our monthly lunch & learn for our trade professional customers continues. We provide lunch and have an opportunity for one of our manufacturers to inform us about new products, designs, technologies, certifications, and more.

Our May session was with Kyle Ford of Focus Kitchen & Bath Sales. Kyle discussed California Faucets and Acryline air-jetted tubs, including their new products, designs, and technologies.

Our next session will be August 27 at 12 with Laura Heibel of Milestone Distributors. Laura will discuss new products from Viking, Asko, U-Line, Bertazzoni, Faber, and more.

If you would like to join us for the session, please call. We hope you can join us.

If you have ideas or suggestions for future lunch & learn topics, please let us know.

Recent Events**"HBA After Hours & National Membership Day Celebration"**

Skanadario hosted the May HBA After Hours to celebrate National Membership Day on Thursday May 21 from 6 - 8 p.m. Over 250 HBA members attended. We gave away many door prizes. Congratulations to all the winners.

A special thanks goes to Viking and Elkay for their support of this event.

Welcome To Our News

I'm happy to announce that the HBA After Hours we hosted in May was a tremendous success. We had 250 HBA members here to celebrate National Membership Day Celebration and the culmination of the spring membership campaign. We were thrilled that everyone could join us for food, beverages, and prizes. Everyone is still talking about the pies. Chef Scotty, from Milestone Distributors (Viking) brought 30 pecan pies that lined the counter in the appliance showroom. By the end of the evening, they were all gone.

We have two special features in this issue. The first is on custom showers. The second is about one of our product lines: Coyote Glass.

We also have some of our first project features here in the newsletter and on our Facebook page, including a Big Green Egg.

Finally, we have our updates on showroom events, new products and displays, and special promotions.

As always, we value your feedback. Please share your thoughts, ideas, and suggestions for the newsletter, showroom, website, or Facebook page with us. I appreciate your previous suggestions and encouragement.

Thanks,
Jeffrey

jeffrey.goodman@skanadario.com
972-668-4663

Skanadario Helps You Plan Your Custom Shower

While new home construction has slowed, many people are staying in their current homes and deciding to remodel. One of the main rooms that homeowners decide to update is the master bathroom.

Savvy homeowners know that they will get the best return on their investment from investing in the bathroom. Plus, they get the benefit of using an updated, stylish, and more functional bathroom.

One of the primary jobs of a bathroom remodel is a shower upgrade. While many skip major enhancements to the master tub due to lack of perceived time or interest, everyone spends time (almost) daily so any upgrades installed will get more use.

Many now think of the master shower as a "vertical spa" because users can get a few minutes of relaxation every day instead of

Beautiful~Gallery~News**Skanadario: Where Did the Name Come From?**

Skanadario (rhymes with Ontario, as in Lake Ontario) is the Iroquois Indian word for "Beautiful Water."

Experience our showroom for your next project and make "Beautiful Water" for your home.

Come See Us

See our complete decorative plumbing, elegant hardware, and luxury appliance displays.

Skanadario is located at:

9750 John W. Elliott Dr.
Frisco, TX 75034
(Main St. & Tollway)
[Google Maps](#)

We're open

Mon-Fri 8am-6pm
Sat 8am-1pm

P 972-668-4663
F 972-668-1054

We're online!

W <http://www.skanadario.com>

FB <http://www.facebook.com/pages/Frisco-TX/Skanadario-Goodman-Supply/58946670753>

We're In the News

["Skanadario Hosts HBA After Hours & the National Membership Day Celebration"](#) - ON Magazine - July 2009

All Previous Articles:

[Skanadario.com - News Page](#)

We're on Facebook: Become a "Fan"

The Skanadario Facebook Page has pictures, discussion boards, calendar events, and more. Check it out and become a "fan."

Become a "fan" and get 10% off of your next purchase (up to \$500 credit) by Aug. 31, 2009.

[Skanadario on Facebook](#)

**Skanadario Gets Green**

As we promote more green water- and energy-saving plumbing and appliance products, we are trying to be more green ourselves. We are also sponsoring and participating in various green building associations. We are proud members of Green Built Texas and the U.S. Green Building Council. To learn more about these organizations, click on the links below.





[SEE MORE HBA AFTER HOUR PICTURES](#)

What's New in the Showroom

In our ongoing effort to keep the showroom fresh with exciting new products, we have new displays.

Jeffrey Alexander Hardware



Lavatory Faucets from Hansa (KWC).

waiting for their next dip in the whirlpool bath.

A custom shower does not have to be complicated. There are a few basic guidelines to follow in planning a custom shower such as style, function, water flow, hot water, drainage, and electrical (steam units, chromatherapy).

Scott's article on custom showers provides insight on those guidelines and the planning / selection process.

Read the [full shower article](#) about custom showers.



What Can Coyote Glass Create For You?

You may have seen 1 or 2 of the Coyote Glass vessel bowls in our showroom. But, did you know that glass artist Melissa Paxton can create just about anything you design, in any color, for many different applications.



Besides vessel bowls, Coyote Glass creates mirrors, countertops (bathroom and kitchen), pedestals, shower doors, dining and coffee tables, windows and front doors, tiles, wall panels, signage, and more.

All of these products can be designed with one of several standard designs or patterns with one of three standard color finishes. Or, any product can have a custom design and custom color palette.

Melissa Paxton has been creating glass for 25 years. Coyote Glass is based in Salado, TX not far from us.

Instead of ordering something from some nameless, faceless, overseas company, it's nice to buy from a local artist, a person you know and have a good working relationship with. Melissa is that person.

Our new giveaways are here and they are green! Our kitchen jar opener/hot pad is made from 100% recycled tires. So, when you're cooking on an appliance that you got from us and open a jar, you will think of us and can be thankful that you're using a recycled product.



Our new pens are also green. While still in our trademark translucent blue, they are made from a corn starch derived plastic that is biodegradable and will compost in the soil.



Come by and get one!

Rebates & Promotions

Many of our appliance lines are offering rebates and promotions.

Viking - Buy 6 major pieces for one job, get 8% off. Complimentary products like U-Line, Asko, Bertazzoni, and a few others included. Ranges count as 2 pieces.

Bertazzoni+Asko=Faber - Buy a Bertazzoni range and Asko dishwasher, get a Faber hood.

Thermador - One Two Free - Buy a range or oven and cooktop, get a dishwasher. Add a refrigerator, get a hood.

Asko - \$100-\$200 rebates on certain dishwashers and washing machines.

Bosch - \$100-\$200 rebate on certain refrigerators, dishwashers, and laundry sets.

Several cities have rebates available for certain water and energy saving products.

Plano - 10% rebate on Energy Star appliance purchases.

Allen - Rebates on low-flow HET and dual-flush toilets (e.g. American Standard). Rebates on water saving dishwashers and washing machines (e.g., Bosch, Asko, Miele).

Limited time offers. See showroom for details.

Take Me Home! Display Specials

These plumbing and appliance displays are marked down for clearance to make room for new products. Give us a call to learn more.



Porcher Archive Vanity (\$1855) and Toilet (\$450)



Bathroom Accessories from Top Knobs.



See all of the showroom pictures!

Skanadario.com - [Showroom Tour Page](#)

We have everything from economy to luxury in plumbing, hardware, and appliance lines. We have something to meet your needs for every budget.

Marketing Partnerships

To Our Trade Professional Customers

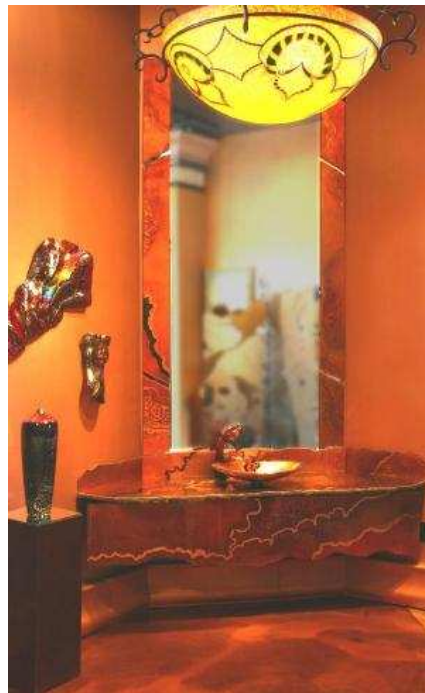
If you would like product pictures, specifications, and pricing that you can use in your presentations to your clients, please let us know. We can work together. We're here to help.

Customer/Project Profiles

USI Remodeling Completes Two Projects.

Remodeler USI Remodeling recently completed two bathroom remodel projects. The first was contemporary, and the second was more traditional.

This contemporary design is light and airy with a true spa feel.



To learn more about everything Coyote Glass can do for you on your next project, please see the complete [Coyote Glass presentation](#).

Project Profiles

The Big Green Egg Cult

When friend and fellow grilling enthusiast Steve Dubner called me to ask about grills recently, we started talking about the Big Green Egg. Steve wanted not only a versatile grill, but he wanted a quality smoker as well.

I let Steve know that the Big Green Egg would be perfect for him. But I also warned him. I said that once he got going, he would be hooked. Getting a Big Green Egg is like joining a secret club of enthusiasts. It's true. Everyone that gets one becomes a passionate fan.



Porcher Sapho Pedestal (\$397.50) and L'Expression Toilet (\$399.50)



Cole Verona Vanity in Aged Chestnut w/ Creme Marble Top, Linen Undermount Basin, and Matching Mirror (\$1380)



American Standard Retrospect Console (above) and Retrospect Washstand (below) \$330 each.



American Standard Ravenna Pedestal (below) \$155.

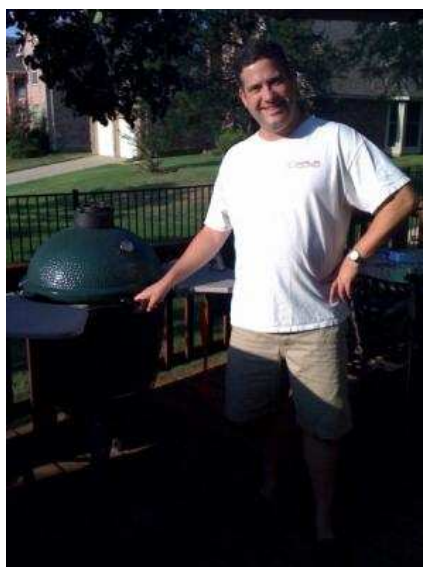


This traditional remodel is darker toned and more formal.



Regardless of style, these projects were executed flawlessly, and resulted in beautiful, functional bathrooms with happy homeowners.

See more [remodel pictures](#).



In just a few short weeks, Steve has quickly mastered many dishes including smoked brisket, barbequed ribs, beer can chicken, and wood-fired pizza. "I'm addicted," Steve told me last week. "We don't go out any more. I cook almost every night on it. We entertain friends and cookout every weekend too," he adds.

As a testament to his enthusiasm (and addiction), I get Facebook posts from Steve at 4 a.m. when he's checking on the status of his brisket.



I'd like to thank Steve for posting pictures of his Big Green Egg and some of his prepared dishes up on our Skanadario Facebook page.

In true cult-like fashion, Steve has already recruited one new member to join the pack. His dad just got a Big Green Egg from Skanadario last week. Will you be next?

If you'd like to learn more about the Big Green Egg for yourself, please let me know. Or better yet, post a question on the discussion board of the Skandario Facebook page and Steve can answer it for everyone.

To see more of Steve's pictures, visit our



Full list of display specials on our [Skanadario Facebook](#) page.

The Bottom Line - We're Here to Help

Skanadario's exquisite product selection ranges from international designer lines to local, Texas-based artisans and companies. More importantly, our showroom features outstanding service, extensive product knowledge, helpful working displays, attention to detail, and complete follow-through. Please let us know how we can help. We look forward to working with you on your next project.



Facebook page.

[Steve's Big Green Egg on Skanadario on Facebook](#)

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