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Decorative Plumbing, Elegant Hardware, Luxury Appliances, & More for the Home

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## Upcoming Events

### "Kick Off Spring Cleaning"

To celebrate spring and our launch of Miele vacuum cleaners, we're having an open house reception on April 2, from 4pm - 8pm to help kick off your spring cleaning. We'll show and talk about the Miele vacuum cleaners as well as dishwashers and laundry.

To make it fun, we will give away a new Miele vacuum cleaner at the event!

If you don't win and want to buy one, we're offering a limited special \$40 store credit with each vacuum cleaner ordered that night. Use that credit for additional dustbags or something else you need.

RSVP on the [Contact Us](#) page of our website. We look forward to seeing you then.

## Welcome To Our News

I have two things I'm really excited to share with you in this edition.

First, as an extension to our Miele appliance line, we are going to carry Miele vacuum cleaners! These vacuums are excellent products. After going through 2 inexpensive vacs in 3 years myself, I got tired of replacing broken vacuum cleaners that didn't work that well anyway. I got one of the new Miele S7 vacs described below and it has made a world of difference. I am very happy with mine and I hope you will be interested in them too.

Second, we are on Facebook! In an effort to connect with our customers and have a great way to post and share photos, videos, and more, we've gone web 2.0. We have a very exciting promotion and giveaway detailed below to encourage you to view our Facebook page and become a "fan." Check it out.

Again we have updates on showroom events, new products and displays, and special promotions.

As always, we value **YOUR** feedback. Please share your thoughts, ideas, and suggestions for the newsletter (or the showroom) with us. (by email or on Facebook!) I appreciate your previous suggestions and encouragement.

Thanks,  
Jeffrey

[jeffrey.goodman@sknadario.com](mailto:jeffrey.goodman@sknadario.com)  
972-668-4663

## Sknadario Launches Miele Vacuum Cleaner Display

Sknadario enthusiastically announces that it will begin carrying the outstanding line of Miele Vacuum Cleaners. We're very excited about this opportunity. Miele has one of the most innovative product lines around, including its vacuums. We think this is a terrific opportunity to sell a quality product.

## Sknadario: Where Did the Name Come From?

Sknadario (rhymes with Ontario, as in Lake Ontario) is the Iroquois Indian word for "Beautiful Water."

*Experience our showroom for your next project and make "Beautiful Water" for your home.*

## Come See Us

See our complete decorative plumbing, elegant hardware, and luxury appliance displays.

Sknadario is located at:

9750 John W. Elliott Dr.  
Frisco, TX 75034  
(Main St. & Tollway)  
[Google Maps](#)

We're open

Mon-Fri 8am-6pm  
Sat 8am-1pm

P 972-668-4663  
F 972-668-1054

## We're In the News

[Sknadario Embraces Education](#)- See the story in the ASID Spring 09 newsletter.

All Previous Articles:

[Sknadario.com - News Page](#)

## We're on Facebook: Become a "Fan," Chance to Win \$100 or a Miele Vacuum Cleaner

Sknadario has a Facebook Page! Check it out and become a "fan."

[Sknadario on Facebook](#)

We will use our Facebook Page as another way to communicate with you, share ideas, and interact with each other. We will post additional photos from the showroom including new displays, events, additional display specials, and more. We'll post videos and links we think you'll be interested in. We'll post our event calendar. There's a lot more we can do. Let us know what you want to see.

We want you to participate too. We want you to upload photos and videos of your projects that we've done together.



## Live Green Expo

Visit our booth at the Live Green Expo in Plano on Saturday April 18 from 9am to 5pm at the Plano Centre (near Spring Creek and Central Expressway). We'll demonstrate the American Standard Dual Flush toilet and present other green products discussed in our green remodeling feature article.

## HBA May Membership Drive Appreciation After Hours

Skanadario will host the May HBA After Hours which is the Membership Drive Appreciation night. Special thanks to Viking and Elkay. We look forward to seeing all HBA members on May 21.

## Lunch & Learns

### To Our Trade Professional Customers

We have started a monthly lunch & learn for our trade professional customers. We provide lunch and have an opportunity for one of our manufacturers to inform us about new products, designs, technologies, certifications, and more.

Our second lunch & learn was Feb. 26th. Marcie Bankston from Braswell Associates talked about Elkay and its new stainless steel, copper, egranite, and fireclay china sink products.



Our next session will be March 24 with Brian Martines from Miele. Our April session will be April 23 with Kyle Ford from Focus Kitchen & Bath. If you would like to join us for either one, please call. We hope you can join us.

If you have ideas or suggestions for future lunch & learn topics, please let us know.

## Recent Events

### "Some Like it Hot"

In celebration of the 4th anniversary of Skanadario and the 1st anniversary of the appliance showroom, we held an event on Jan 29th called "how to stay hot this winter." We discussed the products we have to keep you warm

Skanadario's new vacuum display includes the brand new S7 Series Upright Vacuums. These super powerful, extremely agile, exceptionally quiet, and tremendously durable vacuum cleaners revolutionize the upright vacuum cleaner market. Miele's well known (and "Consumers Digest Best Buy") S5 Series canister vacuums will also be on display.

To help celebrate this launch, Skanadario will host a "Kick Off Spring Cleaning" open house event on Thursday April 2. (See side panel for details.)

At the event, Skanadario will hold a drawing to giveaway a brand new Miele S7 vacuum cleaner. Skanadario will also have a special promotion in conjunction with the launch. Buyers will earn a \$40 store credit with select Miele vacuums purchased at the event.

Read our [full article](#) about the launch and event.

To learn more details about the new S7 features, read the [Miele Press Release](#) and visit the [Miele S7 microsite](#).



## Skanadario Describes Easy Ways to "Green" Your Kitchen & Baths

In conjunction with our upcoming booth at the Plano Live Green Expo, Cheryl Helton has written a feature article on energy and water efficient plumbing and appliance products. She discusses low-flow faucets and showerheads, high-efficiency and dual-flush toilets, tankless water heaters, high-efficiency dishwashers, front loading washing machines, and much more. To learn about these products, [read the article](#).

We want you to write reviews and participate in discussions.

To make this fun and exciting, we're running a unique promotion. Every person that becomes a fan of Skanadario by April 2 at noon will get an extra 10% off of your discounted prices (good through the end of May, a few restrictions apply, see store for details). AND, for every 100 people that become fans, we'll have a drawing for a \$100 gift certificate. AND, if we get 500 fans by April 2, then we'll also have a drawing for a brand new Miele S7 vacuum cleaner. SO, become a fan, share with your friends, and get a chance to WIN!

If you have trouble with the Facebook link above, just sign-in (or register if necessary), and then search for "Skanadario."

## Rebates & Promotions

Many of our appliance lines are offering rebates and promotions.

Viking - Buy 6 major pieces for one job, get 8% off. Complimentary products like U-Line, Asko, and a few others included. Ranges count as 2 pieces.

Bertazzoni+Asko=Faber - Buy a Bertazzoni range and Asko dishwasher, get a Faber hood.

Thermador - One Two Free - Buy a range or oven and cooktop, get a dishwasher. Add a refrigerator, get a hood.

Miele - Buy a set of Super Large Capacity Laundry, get a set of Miele Care products

Asko - \$100-\$200 rebates on certain dishwashers and washing machines.

Bosch - \$100-\$150 rebate on certain laundry sets.

Several cities have rebates available for certain water and energy saving products.

Plano - 10% rebate on Energy Star appliance purchases.

Allen - Rebates on low-flow HET and dual-flush toilets (e.g. American Standard). Rebates on water saving dishwashers and washing machines (e.g., Bosch, Asko, Miele).

*Limited time offers. See showroom for details.*

## New on Skanadario.com

Our link to our Facebook Page.

[Skanadario.com - Showroom - Features](#)

## Take Me Home! Display Specials

These plumbing and appliance displays are marked down for clearance to make room for new products. Give us a call to learn more.



when it's cold. Featured products included under tile heaters, towel warmers, instant hot water dispensers and more. Congratulations to the winners of our "hot" giveaways.



[SEE MORE PICTURES!](#)

### What's New in the Showroom

In our ongoing effort to keep the showroom fresh with exciting new products, we have new displays.

Huntington Brass makes Designer and Professional line faucets with popular styles and multiple finishes. This line gives us well priced options to fit a multitude of project needs.



See all of the showroom pictures!

[Skanadario.com - Showroom Tour Page](#)

We have everything from economy to luxury in plumbing, hardware, and appliance lines. We have something to meet your needs for every budget.

### Marketing Partnerships

To Our Trade Professional Customers

If you would like product pictures, specifications, and pricing that you can use in your presentations to your clients, please let us know. We can work together. We're here to help.

### Customer/Project Profiles

To Our Trade Professional



To further educate and promote these green products, Skanadario will have a booth at the Plano Live Green Expo on Saturday April 18 at the Plano Centre. For more information about the show, visit [Live Green Expo](#).



### New Products & Product Lines

VIKING INTRODUCES UPDATED REDSIGNED RANGES

Viking proudly introduces its new Custom Series freestanding sealed burner ranges. The series includes 30", 36", and 48" wide models in the All Gas (VGCC), All Gas Self-Cleaning Oven (VGSC), and Dual Fuel Self-Cleaning Oven (VDSC) product lines.

These outstanding ranges have a number of new and exclusive performance and cosmetic features that make them better than ever while maintaining important existing characteristics.



American Standard Petal Vessel and Ardsley Vessel Faucet



Linkasink Magic Square Vessel



Viking 48" Range

## Customers

We want to start profiling you and your projects that we've done together. If you want to share, please let us know.

### Existing Features

- Same tooled and porcelainized cooking surface for durability and easy cleaning
- EXCLUSIVE – standard 15,000 BTU VSH™ Pro Sealed Burner System VariSimmer™ burners “simmer to high” setting on all burners

### New and Exclusive Product Features

- NEW! – The MOST powerful sealed burners in the industry! One 18,500 BTU Power Plus™ burner (front right position) standard on all 48” models (except 4GQ) resulting in even faster boiling times than standard Viking burners.
- EXCLUSIVE – All burners equipped with SureSpark™ Ignition System for consistent and reliable ignition every time.
- EXCLUSIVE – The LARGEST oven cavity in the industry!
- EXCLUSIVE – Patent-pending Vari-Speed Dual Flow Convection System™ (VDSC only) with 8 1/2” fan is the largest in the industry and two-speed, reversing fan for maximum airflow.
- NEW! – Heavy-duty metal knobs with stainless steel finish shipped standard with every range resulting in a look of elegance and durability that Viking consumers will fall in love with.
- NEW! – Oven doors are wider. Front ledge is smoother. Legs are more substantial. Cleaned up look that is refined and professional simultaneously.
- NEW! – One-piece control panel is easily removable for convenient front access to surface unit components, oven switches and door lock assembly.
- NEW! – Cast aluminum grease trough holds 2 1/2 cups of liquid and can be easily removed from the front of the griddle for cleaning (see Specification Sheet for diagram).
- NEW! – Porcelainized, cast iron, one-piece grate for all Char-Grill models.
- EXCLUSIVE – two-piece porcelainized drip pan capable of holding three quarts of liquid
- NEW! – The 48” range now has an eight burner configuration option.



Miele Dishwashers

### The Bottom Line - We're Here to Help

Skandario's exquisite product selection ranges from international designer lines to local, Texas-based artisans and companies. More importantly, our showroom features outstanding service, extensive product knowledge, helpful working displays, attention to detail, and complete follow-through. Please let us know how we can help. We look forward to working with you on your next project.

