



# Skanadario

Beautiful Water - Gallery Showroom  
by Goodman Supply

Beautiful~Gallery~News

January 2009

Decorative Plumbing, Elegant Hardware, Luxury Appliances, & More for the Home

Volume 2, Issue 1

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## Upcoming Events

### "Some Like it Hot"

We're having a celebration for the 4th anniversary of Skanadario and the 1st anniversary of the appliance showroom.

Join us on Thursday Jan 29th from 6pm to 8pm to learn "how to stay hot this winter." We will discuss the products we have to keep you warm when it's cold. Featured products include under tile heaters, towel warmers, instant hot water dispensers and more. We will serve hot food and hot beverages. We have some "hot" giveaways too. RSVP on the [Contact Us](#) page of our website. We look forward to seeing you then.

## Welcome To Our News

Happy New Year. I hope everyone had a nice holiday break.

Now that we have 2 newsletters under our belt, they are going a little smoother. We will space the newsletters out so that we keep you current, but won't overwhelm you.

Again we have updates on showroom events, new products and displays, and special promotions.

We hope you enjoy this newsletter. As always, we value **your** feedback. Please share your thoughts, ideas, and suggestions for the newsletter (or the showroom) with us. I appreciate your previous suggestions and encouragement.

Thanks,  
Jeffrey

[jeffrey.goodman@skanadario.com](mailto:jeffrey.goodman@skanadario.com)

972-668-4663

## Steam: The New Buzz in Home Appliances

Skanadario Appliance Specialist Cheryl Helton published a feature article on appliance trends. This article looks at steam and explores the buzz on steam ovens, steam dishwashers, and steam laundry (washers and dryers). Cheryl separates the real benefits from the hype.

[Read the article](#)



## Skanadario: Where Did the Name Come From?

Skanadario (rhymes with Ontario, as in Lake Ontario) is the Iroquois Indian word for "Beautiful Water."

*Experience our showroom for your next project and make "Beautiful Water" for your home.*

## Come See Us

See our complete decorative plumbing, elegant hardware, and luxury appliance displays.

Skanadario is located at:

9750 John W. Elliott Dr.  
Frisco, TX 75034  
(Main St. & Tollway)  
[Google Maps](#)

We're open

Mon-Fri 8am-6pm  
Sat 8am-1pm

P 972-668-4663  
F 972-668-1054

## We're In the News

Our story on steam was picked up by Park Cities People Newspaper. See their feature story on steam appliances that includes a picture of our working steam bath. (The print version also includes a picture of Bijoux Restaurant chef Scott Gottlich using our Miele Steam Oven during a cooking demonstration).

[Add Some Steam To Your Home](#)

See a picture and profile of Jeffrey's bathroom from the January issue of Texas Home & Living.

[Intelligent Zen](#)

See our featured products in the ON Magazine 2008 Holiday Gift Guide.

[ON 2008 Holiday Gift Guide](#)

See the article on us in the ASID Winter newsletter.

[Skanadario Has Busy Third Quarter](#)



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## Lunch & Learns

### To Our Trade Professional Customers

We are starting a monthly lunch & learn for our trade professional customers. Once a month, we will provide lunch and have an opportunity for one of our manufacturer reps to inform us about new products, designs, technologies, certifications, and more from their product lines.

Our first lunch & learn was held Thursday Jan. 8th. Neal Harkrider from Heritage Sales & Marketing talked about Jacló, Emenee, and de la Frontera.



If you would like to join us for the next session, please contact us. We hope you can join us.

If you have ideas or suggestions for future lunch & learn topics, please let us know.

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## Recent Events

### ASID Holiday Party

Skanadario provided a \$250 gift certificate for the raffle at the ASID Dallas Chapter Holiday Party. Benefits from the raffle went to Mark9 Search and Rescue Dogs. Congratulations to the winner.

### Holiday Gift Guide

To promote unique gift items that we have that don't need to be installed, we put together the 2008 Skanadario Holiday Gift Guide. The guide included everything from countertop coffee makers and beer dispensers to granite serving platters and floating glass shelves. Thank you to all who participated and bought something from our guide. The most popular item on the list was Aromatherapy Essential Oils for your steam showers and air-jetted baths. In case you didn't get a chance to see it, view the [Guide](#) now.

### Green Promotion

In support of Green Built North Texas and

## How to Stay Hot This Winter

In conjunction with our upcoming "Some Like It Hot" event, Scott Cavender has written a feature article entitled "How to Stay Hot This Winter." He discusses in more detail some of the various options we have to help keep you warm.

[Read the article](#)



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## New Products & Product Lines

### ASKO INTRODUCES NEW DISHWASHERS!

The new 5000 series XXL dishwashers, from ASKO, give consumers more useable space than than any other dishwasher on the market. These dishwashers have a taller tank that allows for additional useable capacity, while the installation dimensions remain standard. The 5000 series was designed with capacity, loading, and flexibility in mind. With 4 levels and 6 racks, there are unlimited loading options. These dishwashers can hold 17 place settings. Up to 3 PowerZones clean difficult items. The TurboFan dries everything, even plastic. And, ASKO dishwashers are quiet, have low water consumption, and are energy efficient.



[Read the ASKO Press Release](#)

Previous articles:

[Skanadario.com - News Page](#)

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### New on Skanadario.com

See the new project photos including a kitchen remodel and a full custom Coyote Glass powder room.

[Skanadario.com - Past Projects Page](#)

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### Promotions (through Feb 15)

#### "Hot Products"

10% off the "hot products" featured at the "Some Like It Hot" event including hot water dispensers, steam units, towel warmers, undertile heaters, and more.

#### For the Bathroom:

Free American Standard toilet with any whirlpool purchase.

#### For the Kitchen:

Free accessory with certain appliance purchases.

*Limited time offer. See showroom for details.*

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### We're LinkedIn

To stay connected with our customers, vendors, colleagues, and friends, each member of the Skanadario team has joined LinkedIn, the professional networking site.

This will be another way for us to communicate with you, share ideas, and more. If we haven't reached out to you yet to join our network, please send us a Link.

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### The Bottom Line - We're Here to Help

Skanadario's exquisite product selection ranges from international designer lines to local, Texas-based artisans and companies. More importantly, our showroom features outstanding service, extensive product knowledge, helpful working displays, attention to detail, and complete follow-through. Please let us know how we can help. We look forward to working with you on your next project.

promoting water and energy efficiency, we had a "Green Living" promotion featuring our ultra low-flow high efficiency toilets and our efficient dishwashers and laundry products. Thank you to all who participated and bought one of our green products. You now have a quality product and you're doing your part to conserve resources and help the environment.

### Marketing Partnerships

#### To Our Trade Professional Customers

If you would like product pictures, specifications, and pricing that you can use in your presentations to your clients, please let us know. We can work together. We're here to help.

## VIKING INTRODUCES NEW DISHWASHERS!

The Model 450, from Viking, is the first new model available that is designed and manufactured at its headquarters location in Greenwood, MS. Without a doubt, it is one of the most anticipated product releases in company history. This new Intelli-Wash series has state-of-the-art technology, elevated performance, and exciting enhancements. Some of the new exclusive features include:

- Vari-Pressure Intelli-Wash System that delivers customized water volume and pressure
- Central Intelligence System that maintains constant communication among various systems for unmatched performance
- Airflo Gentle Drying that has an effective fan-driven system to thoroughly dry dishes
- Sure-Temp Water Heating System which utilizes a Hydroflo water heater that automatically heats water to appropriate selected temperatures
- Quiet Clean performance that ensures virtually no operational sounds
- Energy Star qualified and NSF certified



[Read the VIKING Press Release](#)

### What's New in the Showroom

In our ongoing effort to keep the showroom fresh with exciting new products, check out these new displays.

- Waterdecor makes premium faucets from solid brass barstock using CNC machining (Computer Numerically Controlled). The faucets are precisely made, function excellently, and have unsurpassed quality. Waterdecor



offers several faucet suites in both traditional and contemporary designs in 10 standard finishes. Several models offer Radius Hands-Free Sensor-Free proximity technology that allow the faucets to operate automatically with a wave of the hand. This provides a decorative and sanitary option for residential and commercial projects.



See all of the showroom pictures!

[Skanadario.com](http://Skanadario.com) - [Showroom Tour Page](#)

Besides the new displays, we've added new economy and luxury plumbing, hardware, and appliance lines. We have something to meet your needs for every budget.

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## Take Me Home! Display Specials

These plumbing and appliance displays are marked down for clearance to make room for new products. Give us a call to learn more.



ASKO Dishwasher



ASKO Dishwasher



Thermador Cooktops, Porcher Glass Bowl



KWC Faucet, Elkay Faucet