

Allied Stone Inc. Announces the Opening of a 30,000 sq.ft. Stone Gallery in Carrollton

Allied Stone makes a bold move to Carrollton Texas by opening a uniquely innovative showroom. As an importing fabricator it holds the distinction of housing in excess of 15,000 slabs in more than 500 of the markets hottest colors for its clientele.

The Carrollton showroom will display granite, onyx, travertine, and marble slabs. The stone gallery itself features a 120ft carpeted walkway that showcases towering full-sized boutique slabs in custom-designed frames.

Allied Stone customers will have the pleasure of a truly one-stop solution to granite selection. The 30,000 sq.ft. facility features open-viewing of the slabs, spacious aisles, and excellent lighting in a safe, clean environment.

For designers it just may be a dream come true. There is no longer a need to traverse the metroplex with customer in tow. Now under one roof, you can select from a variety of stone colors, stone types, and textures with the assistance of knowledgeable salespeople. Better still, because ALLIED STONE is a fabricator, you can ask what the price of material is and get an answer! No more hoping you will stay within budget during the selection process.

With regard to budget, ALLIED STONE offers a selection of attractive stone packages no matter the budget.

Allied Stone Inc. recently celebrated its 9th anniversary. Its fabricating facility is one of the most technologically advanced in the area. Moreover its staff includes dedicated showroom and commercial sales reps, office personnel, templaters, fabricators, and installers. Each department has a specific duty...to provide exceptional customer service.

February marks a very busy month with a ribbon-cutting ceremony February 11th. Guests will include Mayor Ronald Branson, of Carrollton and Mayor Tom Leppert, of Dallas along with other local business leaders and Chambers of Commerce. February 10th Allied Stone hosts NARI. ASID members are invited to each event.

For additional information regarding the grand opening contact **Carolyn Kornman** at 972 242 9977 or visit www.alliedstoneinc.com

Skanadario Embraces Education

Skanadario welcomes 2009 with several new and exciting educational opportunities for the design community. In January, Skanadario hosted "Some Like It Hot," an evening dedicated to the many ways to stay warm. Skanadario featured products from its recent article "How to Stay Hot This Winter." The featured products included under tile heaters, towel warmers, instant hot water dispensers, granite fire pits and more. The Skanadario team was on hand serving hot toddies and answering questions. The event was also a celebration of Skanadario's showroom anniversaries (4th for plumbing & hardware and 1st for appliances). At the end of the evening, a drawing was held and some lucky guests took home prizes including an under rug heater and a "hot" drinks gift basket. Skanadario's upcoming evening events include "April Showers," (April 2nd 6-8 pm) dedicated to custom shower solutions and "The Iron Grill Competition," (June 4th 6-8 pm) focusing on outdoor kitchens. Details are posted at www.skanadario.com/events.php.

Also in January, Skanadario successfully hosted the first of their monthly "Lunch and Learn" presentations. The presentation consisted of a short

product knowledge training followed by a question and answer session. Several designers participated while enjoying lunch in the showroom. The meetings are kept small, usually 3-4 attendees, so as to stay within the 1 to 1-1/2 hour time limit. The January session focused on unique plumbing, hardware and tile manufacturers, including Jaclo, Emenee, and De La Frontera. The vendor representative was on hand with a slide show presentation and new product literature. Skanadario is taking requests for lunch and learn topics so please contact Cheryl Helton with ideas. Dates and times will be posted online and distributed in our new newsletter. To subscribe to the newsletter, go to www.skanadario.com/contactus.php.



Designers enjoy Skanadario's inaugural Lunch & Learn with Heritage Marketing's Neal Harkrider.

To educate both our trade customers and the public, Skanadario started publishing a series of informational articles. The first one, "Steam: The New Buzz in Home Appliances," was published in December and attempts to separate the real benefits from the hype in new steam appliances including steam ovens, dishwashers, and laundry. The feature was subsequently picked up and incorporated into a story published in Park Cities People and Preston Hollow People. The second article, "How To Stay Hot This Winter" was published in January in conjunction with our "Some Like It Hot" showroom event. Upcoming articles include "Luxury Green Remodeling" and "Building a Custom Shower." To read the complete articles, go to www.skanadario.com/news.php.

Skanadario, Iroquois for "beautiful water," is the showroom division of Goodman Supply. The showroom features decorative plumbing, elegant hardware, and luxury appliances. The plumbing part of the showroom, one of the only American Standard gallery showrooms in the country, displays a wide range of kitchen and bath products, including American Standard's Jado and Porcher luxury brands. Additionally, the showroom carries international designer lines and local products from Texas-based artisans and companies.

The appliance showroom features luxury appliances from Viking, Miele, Thermador, and Bosch. Additional specialty lines include Vent-A-Hood, U-Line, Asko, Gaggenau, and Hoshizaki. Working displays include Miele's Master Chef Oven as well as its Steam Oven, Speed Cook Oven, and built-in coffee maker.

Skanadario is located at 9750 John W. Elliott Drive in Frisco. The showroom is open Monday from Friday, 8 a.m. to 6 p.m. and Saturdays from 8 a.m. to 1 p.m. For more information on Goodman Supply and Skanadario, contact the showroom at 972-668-4663 or visit www.Skanadario.com.